FNCTORY

THE KNOWLEDGE ABOUT TECHNOLOGY.

www.factorynet.at

media planner 2022

FACTORY

THE KNOWLEDGE ABOUT TECHNOLOGY



FACTORY

is the journal for the producing industry. We provide managers with vital technical information for production and manufacturing. We understand decision-makers und offer you a comprehensive insight into technology, industries, trends and engineering.

TECHNOPHILE: The journal for

operative executives.

CIRCULATION: 12,100 copies 10 times per year

AUDIENCE: Print Audience

12.100 decision-makers operating within the producing industry receive our print issue monthly. Online Community

35,000 accesses/month on factorynet.at 7.500 newsletter subscribers

8 000 followers on social media

Benefit: 68 % read 1/4 and more of each issue

PUBLISHED SINCE: 2002



WEKA INDUSTRIE MEDIEN GMBH

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Dear advertisers,

Decision-makers of the Austrian manufacturing industry do not shy away from progress and we provide the accurate and necessary information. In addition to classic technical topics, digitization and Industry 4.0 move our readers. They read FACTORY to be sure to not miss any details about recent developments within the sector, about you, the manufactures and suppliers. Whether in our print editions or via our online channels: With journalistic diligence and enthusiasm for technology we are a driving force and reliable source of information!

We are looking forward to working with you! Cornelia Groiss



Cornelia Groiss Editor-in-chief Phone +43 (0)1-97000-416 cornelia.groiss@industriemedien.at

OUR READERS & MAGAZINE SHIPMENT

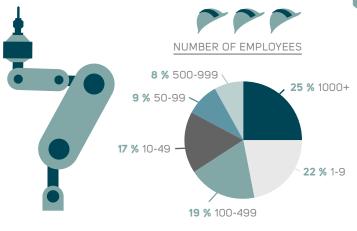
THE COMPREHENSIVE OVERVIEW OF PRODUCTION PROCESSES



This is how you message reaches decision-makers in the industry. By being a media partner you profit thematically and content-related!

POSITION

EMPLOYEE ----- → 45 % MIDDLE MANAGEMENT ---- → 31 % CEO. BOARD MEMBER ----→ 24 %



GEOGRAPHICAL DISTRIBUTION

24 % VIENNA 23 % UPPER AUSTRIA 17 % LOWER AUSTRIA 11 % STYRIA 10 % GERMANY 6 % TYROL 6 % SALZBURG 6 % VORARLBERG 5 % CARINTHIA 2 % BURGENLAND 1,5 % SWITZERLAND

AREA OF RESPONSIBILITY

- 16 % > MANAGEMENT
- 14 % > PRODUCTION
- **12 % →** SALES
- 11 % > RESEARCH & DEVELOPMENT
- 9 % > ENGINEERING
- 9 % > MAINTENANCE
- 8 % > OTHER
- 7 % → IT & TELECOMMUNICATIONS
- **5** % > MARKETING
- 5 % > SUPPLY CHAIN / LOGISTICS
- 4 % > PURCHASING
- > MACHINERY AND PLANT ENGINEERING > METAL PRODUCTION AND PROCESSING > AUTOMATION
- > INDUSTRY-RELATED SERVICES > ELECTRONICS INDUSTRY > AUTOMOTIVE AND AUTOMOTIVE SUPPLY INDUSTRY

THEMATIC AREAS

FACTORY

≥ START-IT-UP

☑ BRILLIANT MINDS & **CONCEPTS MANUFACTURING** & PRODUCTION > FERTIGUNG & PRODUKTION NOITAMOTUA & TI **→** WAREHOUSE & LOGISTICS

TOP-SECTORS

35.000

ACCESSES/MONTH

factorynet.at

23.800 **DESKTOP**

8.400 MOBILE

2.800 **TABLET**

8.000 **SOCIAL MEDIA**





7.500 **NEWSLETTER**

RECIPIENT

INDUSTRIE 4.0

WEEKLY NEWS

NICHE **CHAMPIONS**

Our thematic areas

		MAIN TOPIC FACTORY	FOCUS TOPIC
O2 FEBRUARY	AD: 26. 01. PD: 09. 02.	Autonomous mobile robots-systems (AMR), smooth operation: this is what you have to keep in mind during the SPS programming during the connection of sensores, actuators and drive units. Developments in machine assembly for clamping and set-up Exhibition preview: LogiMAT, all about automation friedrichshafen, METAV	Material flow optimisation Tracking and retraceability Optimisation of manufacturing processes and incease of plant availability
O3 MARCH	AD: 23. 02. PD: 09. 03.	Cyber-physical systems: Soultions for the IT/OT connectivity ICT: Information and communication technology Embedded systems and cloud computing	Smart Factory Agile production and batch size 1 AI in manufactuing and machine learning Future abilities of design enginners
O4 APRIL	AD: 23. 03. PD: 06. 04.	Which IT-infrastructure is necessary for manufacturing in the future Connection technology: New cable and plug-in conncections M2M Communication: What IoT and 5G in production are all about Exhibition preview: Hannover Messe, Instandhaltungstage	Industrial transformation Cyber Security Digital Twins Preview: Ersatzteiltagung
05	AD: 20. 04. PD: 04. 05.	Laser technology: Measure, cutting, welding, marking Quality control: New methods for the quality assessment Surface treatment: Opportunities for workpiece optimisation Exhibition preview: Control, Intertool, Sensor + Test	Production of the future Additive manufacturing - Procedure, software & material Smart sensos and computer vision ERP systems
06 JUNE	AD: 18. 05. PD: 01. 06.	EHS – Environment, Health and Safety Gear: Opportunities and challenges Machine and plant safety: Which solutions score with which features Exhibition preview: automatica, analytics, O&S, Lasys, Servparc	Industrial Robotics Explosion protection and dangerous goods Sensors
7/8 JULY/AUG.	AD: 23. 06. PD: 06. 07.	HMI: New developments in the human-machine interaction Maintenance products: Innovations for greasing, degreasing and sealing Developments regarding energy and battery cells Rolling bearings: Which providers score with with features	RANKING: TOP 50 Mechanical Engineers, Sector ecnomcy 2021 Cloud manufacturing: Check of platform providers Production level 4 / Industry 5.0
09 SEPTEMBER	AD: 17. 08. PD: 31. 08.	News from tool manufacturing and mould construction UMATI – universal machine tool interface and multiple machine operation Intenal personnel development/ Education of specialists Exhibition preview: AMB	Product development New technologies and lightweight construction Developments of standards and norms Preview: Industrierobotik (FOM)
10 october	AD: 21. 09. PD: 05. 10.	Component cleaning and surface treatment Separation technology: Different procedures in comparison Plastics industry: New material developments Exhibition preview: MOTEK, FAKUMA, Part2clean, Euroblech	Forming technology Moulding Sheet metal forming Preview: Instandhaltungskonferenz
11 NOVEMBER	AD: 19. 10. PD: 02. 11.	Switch cabinet construction: Components in the switch cabinet Alternative form of operation such as voice control, AR and VR Electric drive technology, motion control and control technology Exhibition preview: SPS, Formnext, electronica	RANKING: Top 50 Plant Engineers Flagship projects Digital Twind & virtual production Ergonomic workstation
12/1 DEC./JAN.	AD: 23. 11. PD: 07. 12.	Supply reliability with raw materials and energy Facility management: Innovation at manufacturing facilities Retrofit at machines and plant Remote production & dark factory	Megatrend 2023, this moves the industry Connectivity Security Environmental influences

ONLINE TOPICS

Smart intralogistics solutions

SPS programming and industrial communication

Developments in the measurement technology

Data management sysems and process diagnostics

Innovation in workpiece and die clamping, cutting tools

Developments in laser technology

Keep this in mind when it comes to greasing and cooling machines

Al applications

Manufacturing systems in additive manufacturing

Recent developments in regards to the material ceramics

FOCUS ONLINE

How do you benefit?

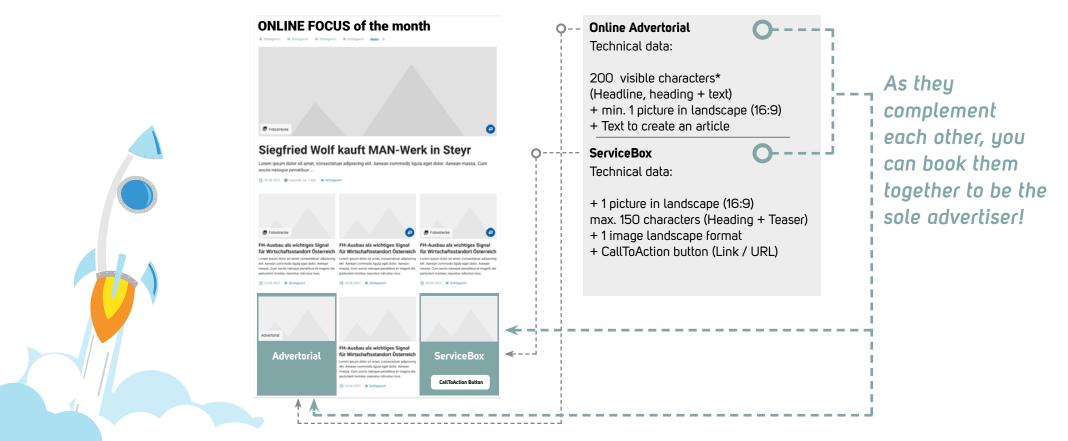
We support and drive digitalization of content: Every month an up-to-date focus topic offers 360-degree information about issues that move the sector.

Your advertisement is featured on its own topic-stage on our website. Thus the visability of your product or content is guaranteed and you are present at your most important focal points.

Reports, interviews, specialist articles, commentaries, videos and product information comprehensively offer everthing that experts and decision-makers need to know. Our newsletter summarizes the findings and delivers them combined to our readers.

Your benefit!

Your advertisement is being embedded in a topic exclusive online stage in this SEO-optimized environment. Therefore, the visibility of your adertising message within a suitable thematic focus is guaranteed.



Cover



Format 185 x 253 mm + 2 Pages Story

€ 6,250.-

1/1



Type area 185 x 253 mm **Full bleed** 210 x 280 mm¹⁾

€ 5,050.-

Junior



Type area 125 x 185 mm **Full bleed** 140 x 210 mm¹⁾

€ 3,990.-

1/2 portrait



Type area 90 x 253 mm **Full bleed** 104 x 280 mm¹⁾

€ 3,120.-

1/2 landscape



Type area185 x 125 mm **Full bleed**210 x 140 mm¹⁾

€ 3,120.-

1/3 portrait



Type area 60 x 253 mm Full bleed 74 x 280 mm¹⁾

€ 2,250.-

1/3 2 columns



Type area 121 x 125 mm

€ 2,250.-

1/3 landscape



Type area 185 x 80 mm Full bleed 210 x 90 mm¹⁾

€ 2,250.-

1/4 portrait



Type area 90 x 125 mm

€ 1,790.-

1/8 / Triangle



Type area 90 x 60 mm

€ 1,260.-

Case Study / User Report



2 pages article (approx. 6.500 characters)
Print publication
Editorial and graphic editing
Online publicationg

€ 5,050.-

Placement U2 or U4: Surcharge +15%

All formats: width x height

¹⁾ Full bleed Formats require a bleed of 3 mm on all sides.

Processable file types: Adobe InDesign, Adobe Photoshop, printable PDFs.

E-Mail: anzeigen@industriemedien.at

Advertorials

1/1 Page approx. 3000 characters + Images

1/2 Page
0 approx. 1500
characters
+ Images

1/3 Page:

approx. 1000 characters + Images

Supplements

per 1.000 copies

€ 350	up to 10 g
€ 365	up to 20 g
€ 390	up to 30 g
€ 400	up to 40 g

Circulation under 3.000 copies (+ flat rate)

up to 10 g	€ 0,36 /Pieces	+ € 400.−
up to 20 g	€ 0,38 /Pieces	+ € 400.–
up to 30 g	€ 0,40 /Pieces	+ € 400.–
up to 40 g	€ 0,42 /Pieces	+ € 400

Attachment

per 1.000 Stück

€ 400	up to 10 g
€ 490	up to 20 g
€ 580.–	up to 30 g
€ 660	up to 40 g

Prices und formats factorynet.at

Display Ads

This way you are visible for your target group on our platforms.



1) IAB Billboard

Price:

€ 320,- CPM Format: 970 x 250 px

monthly **€ 1.990.**–

2) Wallpaper

Price: € 360,- per month

Formats: Leaderboard + Wide Skyscraper

7) HalfPage Ad

Price:

€ 320,- CPM Format:

300 x 600 px

monthly

€ 1.990,-

also MOBILE!

9) CMS Advertorial

see:

FOCUS ONLINE

3) IAB Wide Skyscraper

Price:

€ 260,- CPM

Format:

160 x 600 px

monthly **€ 1.610,-**

4) Sidebar

Price:

€ 300,- CPM

Format:

dynamic, sticky

monthly

€ 1.890,-

also MOBILE!

8) IAB Medium Rectangle

Price:

€ 230,- CPM

Format:

300 x 250 px

monthly

€ 1.420,-

also MOBILE!

5) IAB Leaderboard

Price:

€ 270,- CPM

Format:

970 x 90 px

monthly

€ 1.660,-

6) Online-Advertorials

The ideal addition to your content marketing.

Homepage-Advertorial

Combination of an article, that will be on our website for six months, with a fixed placement in the upper area of our hompage for your teaser to this article for one week.

Requirements:

- +) 1 picture in 16:9 ratio
- +) Title: approx. 50 characters
- +) Teaser text: 180 characters
- +) URL or, if necessary, material for creating a subpage.

Price per week: € 1.800,-

^{*} Banners are displayed in category B. This means, that they are always displayed in rotation with other category B banners, except for when they are used for category A (= fixed agreed number of impressions).

Newsletter Products



1. Main Newsletter "Weekly Briefing"

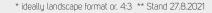
Frequency: 1x per week on Wednesdays
Topics: Up-to-data news from and for the industry, manufacturing and production, IT and automation, Start-It-Up, warehouse and logistics, brilliant minds and concepts
Reach: approx. 5.300 subscribers

	Format	Price
1 IAB Medium Rectangle	300 x 250 px	€ 520
2 Business Link	300 Characters + 1 image*	€ 520
3 Video Preview	300 Characters	€ 520

2. Topic Newsletter

Topic: Industry 4.0/Niche champions

	Industry 4.0	Niche champions
Reach	2.181**	1.246**
Frequency	1x per month	2x a year
1 IAB Medium Rectangle	€ 450	€ 450
2 Business Link	€ 450,-	€ 450





Your Newsroom





actorynet.at



The newsroom is a regular embedding of your articles in our platform.

Give our readers an understanding of your content and ensure meaningful and constant presence.

- Integration of your reports on our homepage
- Unlimited number of reports with images per year
- Long-term, SEO-relevant storage if prolonged

Total costs per year: € 6,980.-

YOUR NEWEST
ADDITIONS WILL BE
SHOWN HERE

n the Newsletter



Un the homepage





Mehr Profit mit digitalen After Sales-Services | Dossiers | Factory

factorynet.

Mehr Profit mit digitalen After Sales-Services.

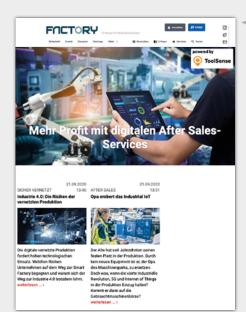
DAS DOSSIER

A topic page sponsored by you!

Price: on request!

WE MANAGE YOUR PAGE:

- Research
- Editing + SEO-optimisation of in total 12 articles
 - 6 focusing on production
 - 6 focusing on topics





ONLINE

Webcast / Webinar

A webinar that is hosted by and carried out together with FACTORY.

- In the base package as a 45 minute session
- \blacksquare + Q&A session with up to 100 participants, ■ □ □ incl. personal landing page for the
- registration of participants Advertisement and invitation of potential
- participants through the medium Management of participants and presentation by the FACTORY editors
- Follow-up: Evaluation of participants

Price: € 3,700.-

Add-Ons:

Post-processing and lead generation via the whitepaper platform that offers subsequent access to the event.

Surcharge: € 1,290.-

Top-up of the license for up to 500 participants:

€ 300.-

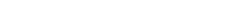
Film studio usage

Surcharge: **€ 2,100.-**

Additional adaptions on request

(i. e. Webinar series, digital studio,

The Whitepaper plattform



With our whitepaper-service you can find out, who is interested in your technological developments.

Reach your target group of interested decision-makers and pay only for the selection of leads that are valuable and of interest to you.



BASIC PACKAGE

E-Mail-Adresse

Price: 30 Leads = € 1.500,-

The following information can be requested for a surcharge:

- personal information
- companyname
- location of the company
- information about the companu
- employment details
- phonenumber



SEAL OF QUALITY

Get an editorial seal of approval by submitting your white paper to our FACTORY editorial review and can be optimized if necessary.

How to boost lead generation and significantly increase conversion!

Seal of quality without optimization:

€ 1500,-

Seal of quality with optimization of content/page:

€ 450,-



With out new augmented reality tool you, we can create experiences of your product for your customers. Our technology functions without an app, just screen it with your phone and follow the instructions.

Suitable for every end product like online products like whitepapers or stories, print products or virtual exhibition stands.

Price:

1 Object including info and a sound button

€ 1,500.-

4 Objects (1 QR Code) with the provision of a 3D-file.

€ 1,900.-

In case of no 3D-model being present, we are looking forward to creating it according to your request.

longer sessions, etc.)

Special advertisement formats



The connecting banderole

With the banderole across cover and U4 the reade can turn and rotate it and on both sides the reader holds your advertising message in hands.

Format open: 480 mm widht x 100 mm height

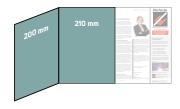
Price: On request



Tip-on card

Die Tip-on-Card ist ein interaktives Inserat: Überraschen Sie Ihre Zielgruppe mit origineller Gestaltung – sowohl der Karte als auch des Untergrunds. Die Tipon-Card macht neugierig und sorgt für haptischen Kontakt.

Price: On request



Flap on the U2

3 full pages for your success. Select your best sujet for the U2 and position yourself on an additional double page. We are also looking forward to supporting you in regards to layout and text if needed.

Format U2: 210 mm landscape x 280 mm portrait Format open: 410 mm landscape x 280 mm portrait

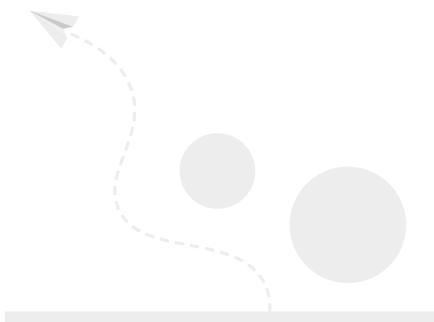
Price: On request



Greetings to your target group

For the shipment of Factory to our readers we produce an envelope with the dedication "personal" according to your wishes. They are printed single-faced in 4c and readu to be used for your advertising message.

Price: On request



Advertorial design

Prices for designing advertorials (excl. advertising space)

advertorial design

adjustments.

Editorial creation of your text -

inclusive briefing, research and final

Format	1/1 Page	1/2 Page	1/3 or 1/4 Page
Characters incl. blank spaces	3.000-3.500	1.500-1.700	1/3 Page: 900-1.200 1/4 Page: 650-730
Design according to style sheet with provided text (small adaptions, cuts and editing are included).	€ 250.–	€ 190.–	€ 180
Development of an independent	€ 450	€ 400	€ 350

900-1.200 : 650-730

€ 360.-

Advertorials will be marked as "Advertorial" or "Paid for ad". The prices reagrding the design process are non-discountable, non-provisionable fixed prices. The rate includes graphics, editing and minor textual changes/text production. After agreement in principle in regards to form and content, two correction runs are included. On request we also take over photo productions.

€ 500.-

€ 400.-

B2B-Events

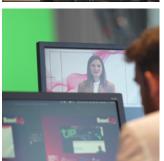


WFKA film studio

We realise your audio- and videoproduction professionally in our WEKA studio in Vienna. On 80 square meters we offer your, with our state of the art technic incl. Greenscreen technology, a comprehensive serivce package: Videoproduction, panel discussions with professional host, press conferences, hybrid congresses, podcasts and much more, branded in accordance to our publishing media or completely in accordance to you corporate identity.

Requests: Michaela Capelli, BA michaela.capelli@industriemedien.at Phone +43-1-97000-431







MEE+YOO

the virtual plattform for your content

Our high-end product meetyoo, that has won multiple the German "Innovationspreis IT" multiple times, is a contentplattofrm for conducting virtual fairs as well as large-scale online conferences. Due to streaming possibilities even life events can be made virtually accessible in form of hybrid events. Another interesting point: you can link meetyoo with your website in form of a long-term content-plattform

Requests: Patricia Schubirsch, MSc patricia.schubirsch@b2impact.com Phone +43-1-97000-443

Video content

We do not only distribute your clips and videos, we are also looking forward to producing them for you!

Our experienced videoteam supports you throught the entire production process: from storuboard to the vieo shoot and the scoring of the video as well as the reproduction and distriubtion on one of our successful online nlatforms

- Tutorials
- Event videos
- Product videos Commercial trailers
- Wehinars
- Explanatoru videos

Our congresses for your lead(ing)-success



www.ersatzteiltagung.at

INDUSTRIE**robotik**

www.industrierobotik.at

Instandhaltungs knnferenz

www.instandhaltungskonferenz.com

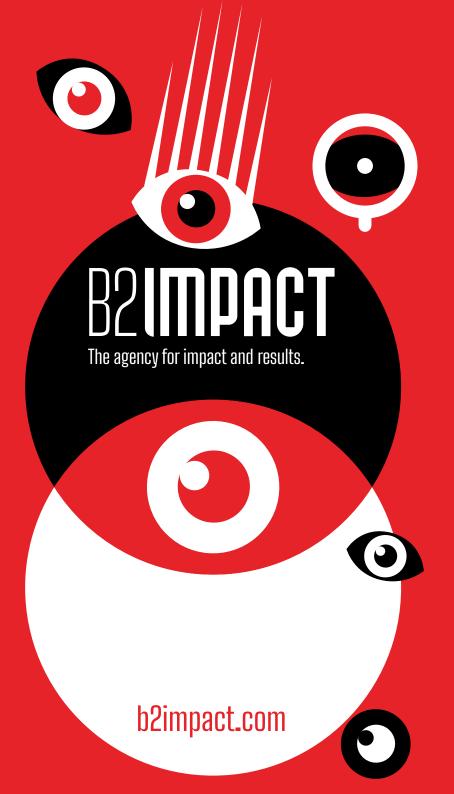


industriekongress.com



www.mmp-symposium.at





Is it already working?

We are talking about your marketing. You know: the one, where unfortunately even Henry Ford did not know, which 50 per cent of the invested capital was poorly spent. Today we know better. Digital tools make the effect and the result of B2B-campaigns more measurable than ever before. B2IMPACT is the new agency of WEKA Industrie Medien and with Content, Performance and Creation it reaches exactly the communication objectives that you have defined. And Henry Ford? Most probably we could have helped him as well.