

www.tga.at

# media planner 2022

## The TGA

# THE LEADING AUSTRIAN JOURNAL FOR THE ENTIRE BUILDING SERVICES AND PLANNING



**TOPIC**: Building services

**CIRCULATION:** 10.100 copies/10 times per year, 27.000 readers on average **PUBLISHED SINCE:** 1989 (33<sup>rd</sup> year)



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Dear partners of TGA,

Our guiding principle at TGA is to connect the sector. This is what we do in print, online as well as on our congresses and conferences, in person as well as virtually. TGA is the only Austrian journal, that comprehensively addresses all areas of building services: heating, climate-, ventilation- cooling-, measurement- and control technology, electrics, light, safety and fire protection, sanitary, bathroom, wellness and facility management.

With our print issues you reach more than 27.000 decision-makers, 10 times per year, Our special publications about the topics TGA planning, fire protection and electrics additionally address your target group.

Communication on all levels: The constantly growing online offer, our newsletters and events such as the conference "Technology at the hospital" and the TGA conference offer you ideal platforms to connect with new business partners.

Your advertising message is in the best of hands with us, as we understand decision-makers

We are loonking forward to hearing from you soon! Barbara Fürst-Jaklitsch & Ing. Marianne Schmidt



Barbara Fürst-Jaklitsch, Editor-in-chief Ing. Marianne Schmidt, Director

# Our thematic areas



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		g syster	Energy & effic	Environment 8 alternative eng	Installation tec	e, coolir	Electrical engi		Building auton sors & Smart F	Fire protection	) Manag	Water technol	'y, bath			
ISSUE		Heating :	Energy	Enviror	Installa	Climate,	Electri	B	Buildin sors &	Fire pri	Facility	Water	Sanitary,	FOCUS TOPIC	BATHROOM FAVOURITES	FAIRS & EVENTS
TGA 1-2/2022	PD 15.02.2022 AD 26.01.2022	•	•	•	•	•	•	•	•				•	Future topic heating systems: Rene- wable energy and multivalent systems	New products & sanitary ceramics: New colors and forms	Webuild Energiesparmesse Wels SHK Fachbesuchertage 2./3. March
Visitor's Journal Energiesparmesse	PD 02.03.2022 AD 08.02.2022	•	•	•	•	•	•	•	•	•	•	•	•		FOR THE PROFESSIONAL THE HKLS SECTOR	Display at Webuild Energiesparmesse Wels
Visitor's Journal Energiesparmesse	PD 03.03.2022 AD 08.02.2022	•	•	•	•	•	•	•	•	•	•	•	•		FOR THE PROFESSIONAL THE HKLS SECTOR	Display at Webuild Energiesparmesse Wels
TGA 3/2022	PD 25.03.2022 AD 07.03.2022	•	•		•	•	•	•	•	•		•	•	Drinking water/ Distribution and hygienic challenges	Sanitary solutions for the future: Sustainable and water-saving!!	SHK Essen 811. March
TGA 4/2022	PD 25.04.2022 AD 04.04.2022	•	•	•	•	•	•	•	•	•	•	•	•	TGA at the hospital	Accessible bathroom comfort	TGA Hospital Conference 10. May IFH Intherm, Nuremberg 26 29. April Intersolar Munich 11 13. May
TGA 5/2022	PD 25.05.2022 AD 03.05.2022	•	•		•	•	•	•	•	•	•	•	•	Facility Management – The life cycle of the building	Bathroom for special requirements: Hotel, commerce and public spaces	Sicherheitsexpo Munich, June Feuertrutz Nuremberg, 29 30. June
TGA 6/2022	PD 24.06.2022 AD 03.06.2022	•	•		•		•	•	•		•	•	•	Digitalization of the building: BIM planning, implementation and usage of digital features	Technology inside, or why every bathroom needs power! – Digital bathroomsolutions	
TGA 7-8/2022	PD 25.08.2022 AD 05.08.2022	•	•	•	•	•	•	•	•	•		•	•	Heat pump - Allrounder in heathing technology	Small but excellent – Small bathrooms	Security Essen, 20 23. September. Aqualife Innsbruck September Cersai Bologna, September
TGA 9/2022	PD 23.09.2022 AD 02.09.2022	•	•	•	•	•		•	•			•	•	Trends in heating technology – The start of the heating season	Beautiful & hot: Design radiators	Chillventa Nuremberg, 11 13. October
TGA 10/2022	PD 25.10.2022 AD 04.10.2022	•	•	•	•	•	•	•	•	•	•	•	•	TGA conference 2022 – Best practice in TGA	Focus hygiene	TGA Conference 8. November
TGA 11/2022	PD 25.11.2022 AD 04.11.2022	•	•		•	•	•	•	•	•	•	•	•	All air – ventilation/cooling and air conditioning	The toilet – rethinking high-tech!	
Fire protection report	PD 25.11.2022 AD 04.11.2022				•		•	•	•	•		•		SPECIAL ISSUE "FIRE PROTECTION & SAFETY"		
TGA 12/2022	PD 16.12.2022 AD 25.11.2022	•	•	•	•	•	•	•	•	•		•	•	Old buildings – TGA in renovations	Designelement fittings – central component of every bathroom!	
APP Booklet	PD 16.12.2022 AD 25.11.2022	•	•	•	•	•	•	•	•	•	•	•	•		THE BEST TGA-APPS	
Planner yearbook 2023	PD 07.12.2022 AD 10.09.2022	•		•	•	•	•			•	•	•		■ THE PLANNER YEARBOOK 2023		



# **NEW!**

### ONLINE TOPICS

### JANUARY:

### FEBRUARY:

Energy transition & sustainability in TGA (due to Energiesparmesse Wels)

### MARCH:

### JUNE:

JULY:

### AUGUST:

### SEPTEMBER:

### OCTOBER:

### NOVEMBER:

### DECEMBER:

# **FOCUS ONLINE**

# What moves the TGA industry?

We support and drive digitalization of content: Every month an up-to-date focus topic offers 360-degree information about issues that move the sector.

Your advertisement is featured on its own topic-stage on our website. Thus the visability of your product or content is guaranteed and you are present at your most important focal points.

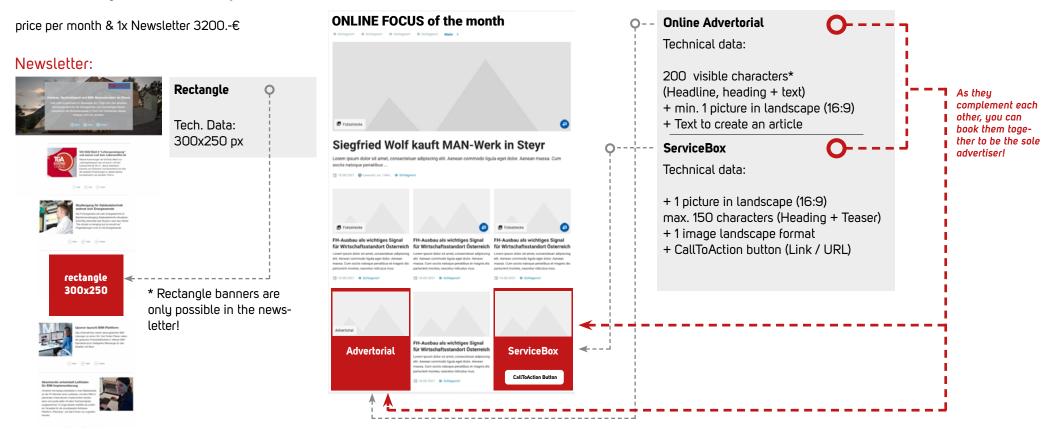
choose from 2 options:

- Online Advertorial and businessLink within Summit Newsletter
- Medium Ractangle 1 month on www.tga.at & Summit Newsletter

Reports, interviews, specialist articles, commentaries, videos and product information comprehensively offer everthing that experts and decision-makers need to know. Our newsletter summarizes the findings and delivers them combined to our readers.

# Your benefit!

Your advertisement is being embedded in a topic exclusive online stage in this SEO-optimized environment. Therefore, the visibility of your adertising message within a suitable thematic focus is guaranteed.



# Prices & formats - Print-issue

Valid from 1, 1, 2022



**Format** 200 x 174,5 mm

€ 6,590.-



Type area  $185 \times 255 \text{ mm}$  Full-bleed  $210 \times 297 \text{ mm}^{-1}$ 

€ 5,290.-

# Junior

**Type area** 141 x 201 mm **Full-bleed** 152,5 x 215 mm<sup>1)</sup>

€ 4,350.-



**Type area** 93 x 262 mm **Full-bleed** 100 x 297 mm<sup>1)</sup>

€ 3,190.-



Tupe area

184 x 132 mm **Full-bleed** 210 x 143 mm<sup>1)</sup>

€ 3,190.-





Type area 60 x 262 mm Full-bleed 73 x 297 mm<sup>1)</sup>

€ 2,660.-

1/3 landscape

Type area 184 x 86 mm Full-bleed 210 x 95 mm<sup>1)</sup>

€ 2,660.-

1/4 portrait
1/4 landscape
1/4 1-column

Type area
93 x 132 mm
184 x 63 mm
44 x 262 mm

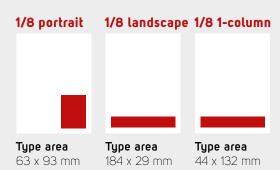
Full-bleed

210 x 72 mm<sup>1)</sup>

€ 2,040.-

Full-bleed

100 x 143 mm<sup>1)</sup>



€ 1,490.-

Placement U2, U3, U4:

€ 5.590,-

## Supplement

### per 1,000 copies

€ 356	up to 10 g
€ 371	up to 20 g
€ 410	up to 30 g
€ 440	up to 40 g

### under 3,000 copies (+ flat rate)

up to 10 g	€ 0.37	+ € 400
up to 20 g	€ 0.39	+ € 400
up to 30 g	€ 0.42	+ € 400
up to 40 g	€ 0.45	+ € 400

### Attachment

### per 1,000 copies

up to 10 g	€ 410
up to 20 g	€ 492
up to 30 g	€ 600
up to 40 g	€ 660

**All formats:** Width x Height

<sup>1)</sup> Full-bleed Formates require a bleed of 3 mm on all sides. Addition € 265,–.
Processable file types: Adobe InDesign, Adobe Photoshop, printable PDFs.

Full-bleed

55 x 297 mm<sup>1</sup>

E-Mail: anzeigen@industriemedien.at

# Special advertisement formats



### Grand cinema: The tabernacle

Space en masse - with impressing design possibilities across 800mm width. The tabernacle is printed on strong paper quality - 25.000 copies to your target group. 1.000 copies for your purposes are inclusive.

Format open: 810 mm width x 297 mm height

Price: € 9,200.-

add. € 2.870.- Production costs



### Greetings to your target group

The Tip-On-Card is an interactive ad: Surprise your target group with an original design of the card and the underground. The Tip-On-Card makes curious and enables haptic contact.

Price: € 3.090.-

add. Area starting from 1/2 page plus € 1,860.printing costs



### The connecting banderole

With the banderole across the cover page and U4 the reader holds your advertising message in hands during the first contact during the first contact with the magazine

Format open: 480 mm width x 100 mm height

Price: € 3,650.-

add. Production costs



### Cover flap

With the half-flap on the cover page and U4 the reader holds your advertising message in hands. skipping the flap is impossible.

Format open: 230 x 297 mm

Price: € 4.850.-

add. € 1.990,- printing costs



### Flap attached to the U2

3 full pages for your success. Choose your best sujet for U2 and position your best sujet on a full double page. Of course we are also looking forward to support you in regard to layout and text.

Format U2: 210 mm width x 297 mm height Format offen: 410 mm width x 297 mm height

Price: € 6.740.-

add. Production costs





You would like to provide your (potential) customers with more than just information? The booklet is the ideal product, in regard to explaining more complex topics.

Format: A4

Paper Cover: 200 g/m<sup>2</sup> Image Print Paper Core: 100 g/m<sup>2</sup> Image Print

Circulation: 9,410 copies in the supplement, PLUS 1,000 copies for your own use

20 pages € 15,80.-28 pages € 18,100.-



# Enough and to spare

For the shipping of TGA to our readers we produce personalized covers with a dedication according to your wishes. They are a printed one-sided in 4C and readu to be used for your advertising message.

Price: € 5.200.-



Still not the advertising form you are looking for? Attach a special gimmick and make the reader curious! Sachet for the entire circulation incl. shrink-wrapping starting from

Price: € 3.150.-



Memory Stick

Price: € 3,150.-

# SANITARY, BATHROOM & WELLNESS

# Special section of TGA

This speical section of TGA focuses on bathroom, sanitary and wellness in every issue of TGA. The top topics focus on up-to-date and exhibition highlights.

Topic overview see p. 3



### AnzeigenPricee und Formate

### Coverformat

Full-bleed + 3 mm



landscape 210 x 156 mm € **5.090,**-



portrait 135 x 230 mm € **5.090,**–

Luxusplatzierung

(Platzierung unter dem Inhaltsverzeichnis) Full-bleed + 3 mm



1/3 Seite 210 x 95 mm

€ 2.660,-



1/2 Seite 210 x 143 mm

€ 3.190,-

Standardplatzierung

U2/U3	€ 4.700,-	1/3 Seite	€ 2.660,-
1/1 Seite	€ 4.390,-	1/4 Seite	€ 2.040,-
1/2 Seite	€ 3.190,-	1/8 Seite	€1.490,-

# FIRE PROTECTION REPORT 2022

# Journal for fire protection and building safety and security

The topics safety and security and specitificalle fire protection is one of the most important points when it comes to developing buildings and commercial properties.

The fire protection report is published as a supplement in A3-format in the issue 11/2022.

ISSUE	PUBLICATION DATE	ADVERTISING DEADLINE
TGA 11/2022	25.11.2022	04.11.2022



Format: A3

Circulation: 10,100 copies

### Prices and formats

FORMAT	TYPE AREA LANDSCAPE	TYPE AREA PORTRAIT	PRICE
1/1 Page		297 x 420 mm	€ 5,144
Juniorpage		216 x 275 mm	€ 4,144
1/2 Page	271 x 175 mm	161 x 351 mm	€ 3,144
1/3 Page	271 x 117 mm	106 x 351 mm	€ 2,59
1/4 Page	271 x 88 mm	161 x 148 mm	€ 2,144
1/8 Page	271 x 45 mm	106 x 115 mm	€ 1,440

# TGA PLANNER-YEARBOOK 2023

### The classic as reference work

The TGA Planner-Yearbook, a classic reference work with a large sustainable effect for technical offices, installation, electro as well as MSR technology, architects, private and public developers, investors as well as consulting engineering, is published on May 24<sup>th</sup> 2022.



Circulation: 3,600 copies

### Editorial and publication plan

ISSUE	PUBLICATION DATE	ADVERTISEMENT DEADLINE
TGA Planung 2023	07.12.2022	10.09.2022

### Prices und Formats

FORMAT	TYPE AREA	PRICE
1/1 Page	170 x 240 mm	€ 5,290
1/2 Page	170 x 117 mm (landscape) 83 x 240 mm (portrait)	€ 3,190
1/4 Page	170 x 61 mm (landscape) 83 x 117 mm (portrait)	€ 2,040

Price for cover & story, product and service promotion & project report

### **CATEGORIES**

- The big future trends
   Up-to-date topics
   around planning
- The best references
   Planning offices present themselves and their best projects
- The most innovative projects
   Suppliers present their most innovative projects
- The most creative solutions
   Examples from the most innovative solutions
- The newest products
   Suppliers present their newest products
   and services
- The complete index
   The comprehensive reference work
   (technical offices and planners, listed by sector and federal state

# TGA APP BOOKLET

### Simply smart – the sector app of the year

Whether installation instruction, augmented reality, bathroom panning or spare parts orders as well as in the SHK sector apps have become indispensable helpers for business. We present the best apps for the sector in our special issue as a supplement to the TGA issue 12/2022.

ISSUE	PUBLICATIN DATE	ADVERTISEMENT DEADLINE
2022	16.12.2022	25.11.2022



**Format:** 148 x 210 mm

### AnzeigenPricee und Formate

FORMAT	PRICE
Title + 1 page additional	€ 3,220
1/1 page 4c	€ 2,120
1/1 page Promotion	€ 2,120

Logo support per logo € 590.-

# **NEWSLETTER**

Whether with advertorials or display-ads, with our newsletter your message reaches the mailboxes of your target group in a reliable and direct manner.

### Main newsletter

Frequency: once per week

Topics: Up-to-data news from

the TGA sector

### Sanitary, bathroom and wellness - Trendletter

Frequency: once per month

Topics: The most important and interesting trends about the topics

Sanitary, bathroom & wellness newsletter

sanitary, bathroom and wellness



	Format	Prices
IAB Medium Rectangle	300 x 250 px	€ 420
Business Link	300 digits + 1 picture***	€ 420
Video Preview	300 digits	€ 420

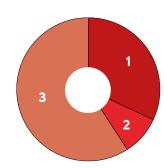
### \*\*\* idealy square

# Readers, subscribers, reach

Demography of readers

WEKA Industrie Medien works with a professionally built business-address database. The recipient addresses are constantly updated. The numbers in the graph are therefore subject to minor fluctuations and are rounded averages. Every issue of TGA is read by approximately **2.7 people.** This is how you reach over **27.000 decision-makers** from all sectors of building services.





### Function

1	Construction management	32 %
2	R&D	9 %
3	Management	59 %



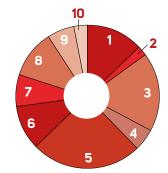
# Company size

1	1–10	Employees	43 %
2	11-50	Employees	11 %
3	51-100	Employees	3 %
4	101-200	Employees	15 %
5	201-500	Employees	11 %
6	ab 501	Employees	8 %
7		Not an economic of	entity such
		as authorities, aca	demic and
		knowledge institut	ions, etc.
			6 %
8		Not specified	3 %



### Region

•	
Vienna	24 %
Lower Austria	15 %
Burgenland	2 %
Upper Austria	16 %
Salzburg	8 %
Tyrol	7 %
Vorarlberg	4 %
Styria	11 %
Carinthia	5 %
Germany	6 %
Switzerland	1 %
Other foreign countries	1 %



### Sectors

1	Developers	13 %
2	Architects	2 %
3	Technical offices + planners for	
	installation technology, electric	al
	engineering, MSR, engineering	18 %
4	Construction company	5 %
5	HLKS-Installers	25 %
6	Elektronical-Installers	10 %
7	Chimney sweeps	7 %
8	Industry	11 %
9	Commerce	6 %
10	Authorities	3 %

# Prices and formats tga.at

## Display Ads

This way you are visible for your target group on our platforms.



### 1) IAB Billboard

### Price:

**€ 320,-** CPM

Format: 970 x 250 px

monthly

€ 1.990,-

### 2) Wallpaper

Price: € 360,- per month

Formats: Leaderboard + Wide Skyscraper

### 7) HalfPage Ad

### Price:

**€ 320,-** CPM

Format:

300 x 600 px

monthly

€ 1.990,-

also MOBILE!

### 9) CMS Advertorial

see:

**FOCUS ONLINE** 

### 3) IAB Wide Skyscraper

### Price:

€ 260,- CPM

Format:

160 x 600 px

monthly

€ 1.610,-

### 4) Sidebar

### Price:

€ 300,- CPM

Format:

dynamic, sticky

monthly

€ 1.890,-

also MOBILE!

### 8) IAB Medium Rectangle

### Price:

**€ 230,-** CPM

Format:

300 x 250 px

monthly

€ 1.420,-

also MOBILE!

### 5) IAB Leaderboard

### Price:

€ **270,-** CPM

Format:

970 x 90 px

monthly

€ 1.660,-

### 6) Online-Advertorials

The ideal addition to your content marketing.

### Homepage-Advertorial

Combination of an article, that will be on our website for six months, with a fixed placement in the upper area of our hompage for your teaser to this article for one week.

### Requirements:

- +) 1 picture in 16:9 ratio
- +) Title: approx. 50 characters
- +) Teaser text: 180 characters
- +) URL or, if necessary, material for creating a subpage.

Price per week: € 1.200,-

# The Whitepaper plattform



With our whitepaper-service you can find out, who is interested in your technological developments.



Reach your target group of interested decision-makers and pay only for the selection of leads that are valuable and of interest to uou.

### **BASIC PACKAGE**

E-Mail-Adresse

(verified by Sending thedownload link)

Price: 30 Leads = € 1.500,-

The following information can be requested for a surcharge:

- personal information
- companyname
- location of the companu
- information about the company
- employment details
- phonenumber



### SEAL OF QUALITY

Get an editorial seal of approval by submitting your white paper to our TGA editorial review and can be optimized if necessary.

How to boost lead generation and significantly increase conversion!

Seal of quality without optimization:

€ 1500,-

Seal of quality with optimization of content/page:

€ 450,-

# Augmented Reality enables experiences of uour product!

With out new augmented reality tool you, we can create experiences of uour product for uour customers. Our technology functions without an app, just screen it with your phone and follow the instructions.

Suitable for every end product like online products like whitepapers or stories, print products or virtual exhibition stands.

### Prices:

1 Object with info und Sound button

€ 1,500.-

4 Objects (1 QR-Code) with the provision of a 3D-file.

€ 1.900,-

In case of no 3D-model being present, we are looking forward to creating it according to KV for uou.



### Newsroom - Your yearly flat rate



### YOUR NEWSROOM

- Integration of your reports on our homepage
- Unlimited number of reports with images per year
- Long-term, SEO-relevant storage if prolonged

Total price per year: € 6.980.-

### Video content

We do not only distribute your clips and videos, we are also looking forward to producing them for you!

Our experienced videoteam supports you throught the entire production process: from storuboard to the vieo shoot and the scoring of the video as well as the reproduction and distriubtion on one of our successful online platforms.

- Tutorials
- Event videos
- Produt videos
- Commercial Trailer
- Webinars
- Explanatory videos

### Our newsletter - Your layout

Brand our newsletter with your presence and be the exclusive TGA newsletter sponsor.

- Color frame around the newsletter of your choice
- One banner in the heighest area
- One message in the newsletter
- One banner or logo as a finalization

Price € 1,400.-/Newsletter



## **B2B-Events**

### **WEKA Studio**

We realise your audio- and videoproduction professionally in our WEKA studio in Vienna. On 80 square meters we offer your, with our state of the art technic incl. Greenscreen technology, a comprehensive serivce package: Videoproduction, panel discussions with professional host, press conferences, hybrid congresses, podcasts and much more, branded in accordance to our publishing media or completely in accordance with your corporate identity.

**Requests:** Michaela Capelli, BA michaela.capelli@industriemedien.at

Phone: +43-1-97000-4311





# MEE+YOO

### the virtual platform for your content

Our high-end product meetyoo, that has won multiple the German "Innovationspreis IT" multiple times, is a content-plattofrm for conducting virtual fairs as well as large-scale online conferences. Due to streaming possibilities even life events can be made virtually accessible in form of hybrid events. Another interesting point: you can link meetyoo with youe website in form of a long-term content-platt-form.

**Requests:** Patricia Schubirsch, MSc patricia.schubirsch@b2impact.com Phone: +43-1-97000-443

### Webcast/Webinar

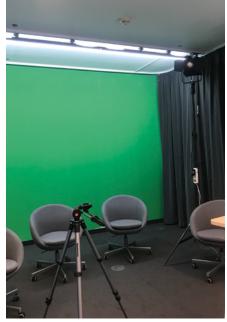
- Announcement of your webinar via business links in two newsletters
- AYour webinar widget for announcement stays online for one month
- Your own landing oage for registration of participants
- Conduct of your webinar using our Webinar-Software
- The slides and the youtube link with the webinar recording stays online on our website for three months. This guarantess further leads of interested readers.

**Requests:** Michaela Capelli, BA michaela.capelli@industriemedien.at

Phone: +43-1-97000-431



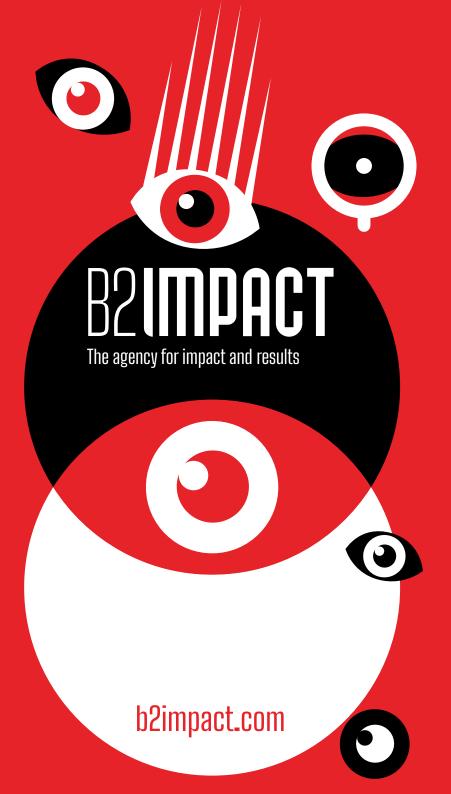








www.tga-konferenz.at



# Is it already working?

We are talking about your marketing. You know: the one, where unfortunately even Henry Ford did not know, which 50 per cent of the invested capital was poorly spent. Today we know better. Digital tools make the effect and the result of B2B-campaigns more measurable than ever before. B2IMPACT is the new agency of WEKA Industrie Medien and with Content, Performance and Creation it reaches exactly the communication objectives that you have defined. And Henry Ford? Most probably we could have helped him as well.